



# Coaching Cashier Sales Statistics

Month of Jun 2005

Store: **1 - TallySoft**

Division: **Management**

Employee	Hours	# of Sales	Units	Net Sales	Average Sale	Avg. Units Per Sale	Avg. Unit Price	Sales Per Hour*	Level	Potential Sales Increases by Meeting Averages			Sales Responsibility*	Short/Over
										By Increasing Items per Sale	By Upselling (Avg. Unit Price)	By Increasing Sales per Hour		
Gielarowski, John J.	5.0	2	9	\$5,167.19	\$2,583.60	4.50	\$574.13	\$1,033.44	Green	\$685.25			\$2,599.23	\$2,567.96
Handshue, Robert	77.0	16	85	\$19,612.34	\$1,225.77	5.31	\$230.73	\$254.71	Red		\$10,870.99	\$20,415.74	\$40,028.08	-\$20,415.74
Vetter, Kate L	18.0	4	13	\$12,363.90	\$3,090.98	3.25	\$951.07	\$686.88	Green	\$7,025.64			\$9,357.21	\$3,006.69
Pellegrino, Rik	9.0	9	51	\$19,519.70	\$2,168.86	5.67	\$382.74	\$2,168.86	Gold				\$4,678.61	\$14,841.09

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<b>Management</b>	<b>109.0</b>	<b>31</b>	<b>158</b>	<b>\$56,663.13</b>	<b>\$1,827.84</b>	<b>5.10</b>	<b>\$358.63</b>	<b>\$519.85</b>

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