



Top 100 Products by Sales

Between 05/26/04 10:00 AM and 05/27/05 09:59 AM

Mfr	Style - Description	Base #	% of		Avg Cost	Avg Sale	Units	COGS	Sales	Profit	Margin
			Profit	Sales							
Cannondale	No Style - SV 900 Raven	983122	54.2%	58.9%	\$1,164.00	\$2,258.16	10	\$11,640.00	\$22,581.60	\$10,941.60	48.5%
TallySoft	ES1000 - Eastern Mountain	013195	9.9%	5.2%	\$0.00	\$1,000.00	2	\$0.00	\$2,000.00	\$2,000.00	100.0%
Cannondale	F2000 SL - F2000 SL	983116	3.1%	4.9%	\$1,261.00	\$1,891.50	1	\$1,261.00	\$1,891.50	\$630.50	33.3%
Rossignol	Bandit X - Rossi Bandit	010258	2.7%	4.8%	\$319.29	\$455.89	4	\$1,277.16	\$1,823.55	\$546.39	30.0%
Local Motion	1232 - Signiture Board	983222	2.4%	3.1%	\$343.00	\$589.86	2	\$686.00	\$1,179.71	\$493.71	41.9%
Briko	BOLD - Briko Sunglasses Bold	010423	2.6%	2.4%	\$57.95	\$132.11	7	\$405.65	\$924.75	\$519.10	56.1%
Arnette	Mantis - Arnette Mantis Glasses	010902	2.2%	2.3%	\$50.00	\$100.00	9	\$450.00	\$900.00	\$450.00	50.0%
Acme	51GG - Really Cool Jacket	993148	2.0%	2.1%	\$78.00	\$159.95	5	\$390.00	\$799.75	\$409.75	51.2%
Scuba & Swim Spot	No Style - Beginner Private Swim	983237	3.0%	1.6%	\$0.00	\$200.00	3	\$0.00	\$600.00	\$600.00	100.0%
Point of Sale Technologies	Default Style - Gift Certificate	1	2.4%	1.2%	\$0.00	\$475.00	1	\$0.00	\$475.00	\$475.00	100.0%
Icelandic Design	W55 - Astoria Cardigan	011533	0.9%	0.9%	\$89.75	\$179.00	2	\$179.50	\$358.00	\$178.50	49.9%
Acme	556 - By Line	993156	0.8%	0.9%	\$90.00	\$172.95	2	\$180.00	\$345.90	\$165.90	48.0%
Prince	No Style - Ladies Janet Tank	010990	0.8%	0.9%	\$14.50	\$28.28	12	\$174.00	\$339.30	\$165.30	48.7%
Footjoy	57609 - FootJoy Terrain Shoes	003186	0.3%	0.9%	\$90.00	\$110.00	3	\$270.00	\$330.00	\$60.00	18.2%
Scuba & Swim Spot	No Style - Beginner Swim	983235	1.5%	0.8%	\$0.00	\$100.00	3	\$0.00	\$300.00	\$300.00	100.0%
adidas	56987 - Verona Ball	983209	0.8%	0.8%	\$13.50	\$29.97	10	\$135.00	\$299.70	\$164.70	55.0%
Point of Sale Technologies	No Style - 50\$ Gift Card	013093	1.2%	0.7%	\$0.00	\$50.00	5	\$0.00	\$250.00	\$250.00	100.0%
Scuba & Swim Spot	No Style - PADI Open Water	983234	1.2%	0.7%	\$0.00	\$250.00	1	\$0.00	\$250.00	\$250.00	100.0%
Timberland	13011 - FOUNDERS CHKA D.BR.O	013043	1.2%	0.6%	\$0.00	\$120.00	2	\$0.00	\$240.00	\$240.00	100.0%
Marker USA	6811X - M 8.1 SC	011147	0.4%	0.6%	\$150.73	\$237.76	1	\$150.73	\$237.76	\$87.03	36.6%
Scuba & Swim Spot	No Style - Intermediate Private Swim	983238	1.0%	0.5%	\$0.00	\$200.00	1	\$0.00	\$200.00	\$200.00	100.0%
Fessenden Shirt Company	5155 - Button-down Oxford	042247	0.4%	0.5%	\$13.23	\$25.57	7	\$92.61	\$179.00	\$86.39	48.3%
Marker USA	M 51 EPS 2 Racing - M 51 EPS2 Race	010438	0.2%	0.4%	\$117.40	\$158.13	1	\$117.40	\$158.13	\$40.73	25.8%
Reebok	39152 - Ladies Pleat Skirt	010917	0.2%	0.4%	\$16.00	\$21.94	7	\$112.00	\$153.60	\$41.60	27.1%
Reebok	444800 - Ladies Vintage Skirt	010914	0.2%	0.4%	\$20.00	\$30.00	5	\$100.00	\$150.00	\$50.00	33.3%
adidas	45689 - Tango Ball	983208	0.3%	0.3%	\$9.10	\$19.96	6	\$54.60	\$119.76	\$65.16	54.4%
Point of Sale Technologies	No Style - \$100 Gift Card	983139	0.5%	0.3%	\$0.00	\$100.00	1	\$0.00	\$100.00	\$100.00	100.0%
Leki	Leki Classic Pole ppk - Leki Classic Pole	011878	0.2%	0.2%	\$10.80	\$21.04	4	\$43.20	\$84.16	\$40.96	48.7%
Lotus Designs, Inc.	11121 - Rio Grande	983136	0.2%	0.2%	\$49.00	\$83.99	1	\$49.00	\$83.99	\$34.99	41.7%
Surf More	856-985 - Fin Set 2	983226	0.4%	0.2%	\$0.00	\$40.70	2	\$0.00	\$81.39	\$81.39	100.0%
Arnette	Catfish - Arnette Catfish Glasses	010905	0.2%	0.2%	\$35.00	\$66.50	1	\$35.00	\$66.50	\$31.50	47.4%
Burton Snowboards	No Style - Laura's Rave Sweater L	011349	0.1%	0.2%	\$37.50	\$59.96	1	\$37.50	\$59.96	\$22.46	37.5%
Columbia Sportswear Corp	WL6350 - COLUMBIA CASTLE FLEECE L	011993	0.1%	0.2%	\$30.00	\$59.95	1	\$30.00	\$59.95	\$29.95	50.0%
Surf More	8749 - Fin Set 1	983224	0.3%	0.2%	\$0.00	\$29.95	2	\$0.00	\$59.90	\$59.90	100.0%
Surf More	090897 - Deluxe Leash	983225	0.2%	0.2%	\$12.50	\$29.22	2	\$25.00	\$58.44	\$33.44	57.2%
Point of Sale Technologies	No Style - Super Tune	983127	0.3%	0.1%	\$0.00	\$57.00	1	\$0.00	\$57.00	\$57.00	100.0%
Climb Time	No Style - Basic rock class	983218	0.2%	0.1%	\$0.00	\$25.00	2	\$0.00	\$50.00	\$50.00	100.0%

Mfr	Style - Description	Base #	% of		Avg Cost	Avg Sale	Units	COGS	Sales	Profit	Margin
			Profit	Sales							
Columbia Sportswear Cor	Parka - Aleutian Down	011211	-0.1%	0.1%	\$78.00	\$48.30	1	\$78.00	\$48.30	-\$29.70	-61.5%
Windsor Newton	57975702 - Winton Brush Flat - 2	003178	0.1%	0.1%	\$1.90	\$4.48	10	\$19.00	\$44.77	\$25.77	57.6%
Point of Sale Technologies	No Style - Adv. Tune Up	983099	0.2%	0.1%	\$0.00	\$40.00	1	\$0.00	\$40.00	\$40.00	100.0%
Watermark	Q138 - Emergency Strobe Light	983137	0.1%	0.1%	\$19.40	\$40.00	1	\$19.40	\$40.00	\$20.60	51.5%
TallySoft	No Style - Day Ski Rental	983249	0.1%	0.1%	\$0.00	\$25.00	1	\$0.00	\$25.00	\$25.00	100.0%
Point of Sale Technologies	No Style - Hot Wax	983100	0.1%	0.1%	\$0.00	\$23.75	1	\$0.00	\$23.75	\$23.75	100.0%
Point of Sale Technologies	Default Style - Hotronic transfer	35	0.1%	0.1%	\$12.50	\$23.75	1	\$12.50	\$23.75	\$11.25	47.4%
Point of Sale Technologies	Default Style - Ski / SB Mounting	100	0.1%	0.1%	\$12.50	\$23.75	1	\$12.50	\$23.75	\$11.25	47.4%
Maxfli-Dunlop	No Style - Maxfli Ball	003185	0.1%	0.1%	\$0.00	\$2.25	9	\$0.00	\$20.25	\$20.25	100.0%
DaKine	13532836 - Basic Leash	983223	0.1%	0.1%	\$8.50	\$19.31	1	\$8.50	\$19.31	\$10.81	56.0%
Point of Sale Technologies	No Style - Wheel Rebuild	983124	0.1%	0.0%	\$0.00	\$19.00	1	\$0.00	\$19.00	\$19.00	100.0%
Point of Sale Technologies	Default Style - Basic Tune Up	27	0.1%	0.0%	\$0.00	\$19.00	1	\$0.00	\$19.00	\$19.00	100.0%
Cascade Designs	02170 - See Bag 30	983134	0.0%	0.0%	\$9.80	\$16.99	1	\$9.80	\$16.99	\$7.19	42.3%
TallySoft	Day Fly - Day Pole Rental	983251	0.1%	0.0%	\$0.00	\$15.00	1	\$0.00	\$15.00	\$15.00	100.0%
Point of Sale Technologies	Default Style - Torque Test	29	0.0%	0.0%	\$7.50	\$14.25	1	\$7.50	\$14.25	\$6.75	47.4%
adidas	Bracara TRX HG J - Bracara TRX HG J	983215	0.0%	0.0%	\$14.85	\$12.90	1	\$14.85	\$12.90	-\$1.95	-15.1%
Climb Time	No Style - Open wall time	983219	0.1%	0.0%	\$0.00	\$12.00	1	\$0.00	\$12.00	\$12.00	100.0%
Point of Sale Technologies	Default Style - Base Leveling	33	0.0%	0.0%	\$6.00	\$11.40	1	\$6.00	\$11.40	\$5.40	47.4%
Point of Sale Technologies	Default Style - Inlay/Weld	30	0.0%	0.0%	\$6.00	\$11.40	1	\$6.00	\$11.40	\$5.40	47.4%
Windsor Newton	288 - Artists Soft Pastel	003177	0.0%	0.0%	\$1.38	\$2.72	4	\$5.52	\$10.86	\$5.34	49.2%
adidas	Starfinder TRX HG J - Starfinder TRX HG J	983216	0.0%	0.0%	\$12.38	\$10.59	1	\$12.38	\$10.59	-\$1.79	-16.9%
adidas	14589 - copa SG	983211	0.0%	0.0%	\$8.10	\$8.27	1	\$8.10	\$8.27	\$0.17	2.1%
Chapstick	222R-xxx - Chapstick	993143	0.0%	0.0%	\$0.44	\$1.30	6	\$2.61	\$7.80	\$5.19	66.5%
New York Times	No Style - New York Times	013188	0.0%	0.0%	\$0.95	\$2.50	3	\$2.85	\$7.50	\$4.65	62.0%
Grabber	99987 - Hand Warmer	993144	0.0%	0.0%	\$3.68	\$5.00	1	\$3.68	\$5.00	\$1.33	26.5%
Point of Sale Technologies	No Style - Brake Adjustment	983125	0.0%	0.0%	\$0.00	\$4.75	1	\$0.00	\$4.75	\$4.75	100.0%
Point of Sale Technologies	No Style - Hub Adjustment	983123	0.0%	0.0%	\$0.00	\$4.75	1	\$0.00	\$4.75	\$4.75	100.0%
Wall Street Journal	No Style - Wall Street Journal	013190	0.0%	0.0%	\$0.71	\$1.50	3	\$2.13	\$4.50	\$2.37	52.7%
TallySoft	No Style - video 1	983245	0.0%	0.0%	\$0.00	\$3.99	1	\$0.00	\$3.99	\$3.99	100.0%
Barrons	No Style - Barrons	013191	0.0%	0.0%	\$0.00	\$1.00	3	\$0.00	\$3.00	\$3.00	100.0%
USA Today	No Style - USA Today	013189	0.0%	0.0%	\$0.50	\$1.00	3	\$1.50	\$3.00	\$1.50	50.0%
Postcard Printing Co.	10-762 - Postcard	003187	0.0%	0.0%	\$0.00	\$0.75	3	\$0.00	\$2.25	\$2.25	100.0%
Blue Water	508715 - 7-16" Assaultine Rope	983129	0.0%	0.0%	\$0.46	\$0.70	3	\$1.37	\$2.10	\$0.73	34.7%
Muller	qgpp - Quench Gum	983230	0.0%	0.0%	\$0.05	\$0.08	15	\$0.75	\$1.20	\$0.45	37.5%
TallySoft	No Style - Video deposit	983247	0.0%	0.0%	\$0.00	\$1.00	1	\$0.00	\$1.00	\$1.00	100.0%
Surf More	4750 - Fin Set 3	983227	-0.2%	-0.1%	\$0.00	\$49.95	-1	\$0.00	\$-49.95	-\$49.95	100.0%
					<i>Avg Cost</i>	<i>Avg Sale</i>	<i>Units</i>	<i>COGS</i>	<i>Sales</i>	<i>Profit</i>	<i>Margin</i>
Grand Totals					\$84.33	\$178.23	215	\$18,130.29	\$38,319.73	\$20,189.44	52.7%